

















# Talk Tactics

	Instigate 	Build 	Clarify 	Challenge 	Stretch 	Speculate 	Suggest 	Encourage 
Nursery / Reception	<ul style="list-style-type: none"> <li>• I think _____</li> </ul>	<ul style="list-style-type: none"> <li>• Yes, and _____</li> <li>• I also think _____</li> </ul>	<ul style="list-style-type: none"> <li>• Do you mean that _____?</li> <li>• What do you mean by _____?</li> <li>• Tell me another way.</li> </ul>	<ul style="list-style-type: none"> <li>• I don't think _____</li> <li>• I disagree with _____</li> <li>• What if _____?</li> </ul>	<ul style="list-style-type: none"> <li>• That's right, it's because _____</li> <li>• Yes, it's a _____</li> </ul>	<ul style="list-style-type: none"> <li>• Perhaps _____?</li> <li>• What if _____? Do you think _____?</li> </ul>	<ul style="list-style-type: none"> <li>• What if we tried _____ next?</li> </ul>	<ul style="list-style-type: none"> <li>• You did such a good job of _____, now let's think about _____</li> </ul>
Year 1 / Year 2	<ul style="list-style-type: none"> <li>• Let's begin with _____</li> <li>• I see, notice, wonder _____</li> </ul>	<ul style="list-style-type: none"> <li>• I'd like to know more about _____</li> <li>• Tell me more about _____</li> </ul>	<ul style="list-style-type: none"> <li>• Could you rephrase that?</li> <li>• So, what you're saying is _____</li> <li>• Are you saying that _____</li> </ul>	<ul style="list-style-type: none"> <li>• You said _____ but what about _____?</li> <li>• On the other hand _____</li> <li>• Interesting idea. What are your thoughts on _____</li> </ul>	<ul style="list-style-type: none"> <li>• Yes, it's _____, you could even say it's _____</li> <li>• How do you know that?</li> </ul>	<ul style="list-style-type: none"> <li>• Imagine if _____</li> <li>• It's likely that _____</li> <li>• I wonder what would happen if _____?</li> </ul>	<ul style="list-style-type: none"> <li>• Have you thought about _____?</li> <li>• Let's give _____ a try</li> </ul>	<ul style="list-style-type: none"> <li>• You really made me _____ Your use of _____ was _____</li> </ul>

# Talk Tactics

	Instigate 	Build 	Clarify 	Challenge 	Probe 	Summarise 	Model 	Mark 
Year 3 / Year 4	<ul style="list-style-type: none"> <li>Let's start the discussion by ____</li> <li>I have a great idea. I'll go first</li> </ul>	<ul style="list-style-type: none"> <li>You mentioned ___, I ____</li> <li>X's idea made me think ____</li> <li>In addition, I would like to add</li> </ul>	<ul style="list-style-type: none"> <li>So are you saying ____?</li> <li>Can you clarify what you mean by ____?</li> <li>Could you explain that in more detail?</li> </ul>	<ul style="list-style-type: none"> <li>Have you considered ____?</li> <li>You mentioned X but what about ____?</li> <li>I understand your point, but I think ____</li> <li>Another way to look at this could be ____</li> </ul>	<ul style="list-style-type: none"> <li>Could you provide an example of ____?</li> <li>How does this compare with ____?</li> <li>Why do you think ____?</li> </ul>	<ul style="list-style-type: none"> <li>So far we have talked about ____ To summarise X's idea ____</li> </ul>	<ul style="list-style-type: none"> <li>I'm not sure I agree with that so I'm going to challenge X's idea ____</li> <li>I am going to clarify X's point to check I've understood correctly ____</li> </ul>	<ul style="list-style-type: none"> <li>That's an important point.</li> <li>What did X say to challenge X's idea politely?</li> </ul>
Year 5 / Year 6	<ul style="list-style-type: none"> <li>Has anyone considered ____</li> <li>Let's think about ____</li> </ul>	<ul style="list-style-type: none"> <li>Building on X's idea ____</li> <li>To develop X's idea ____</li> <li>In my experience ____</li> </ul>	<ul style="list-style-type: none"> <li>Let me get this right, what you're saying is ____?</li> <li>What do you mean specifically by ____</li> </ul>	<ul style="list-style-type: none"> <li>I respect your opinion, but I think/believe ____</li> <li>I see your point of view, and I feel differently because ____</li> <li>An alternative approach might be</li> </ul>	<ul style="list-style-type: none"> <li>Could you illustrate that with an example?</li> <li>What's your perspective on ____</li> </ul>	<ul style="list-style-type: none"> <li>The main points raised today were ____</li> <li>In conclusion ____</li> </ul>	<ul style="list-style-type: none"> <li>I am going to refer to X to provide evidence for my point ____</li> <li>It would be a good idea to summarise the points so far to help us move forward ____</li> </ul>	<ul style="list-style-type: none"> <li>Did everyone hear what X just said? How does that help us move on?</li> <li>Did you notice how X just probed X's idea?</li> </ul>